



Accommodation: The recommended hotel is the Gainsborough House Hotel, Bewdley Hill, Kidderminster, DY11 6BS. It is close to the event venue and offers a special Amada rate of £60 B&B. T: 01562 820041, quoting 8955



Members of the job shop community get together at Job Shop '08



Association of Laser Users

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Laser Job Shop Group

Users of Lasers for Profit

An AILU special interest group

Laser Job Shop '09 Surviving the recession

Presentations, forum discussion and tour

The annual business meeting dealing with topical subjects in the laser sub-contract sector

NEW!

Non-AILU member job shops welcome to attend

An opportunity to learn, to network and to discuss the major issues of the day

Wednesday 28 October 2009

Amada, Kidderminster



LASER Job Shop '09

28 October 2009

Programme

- 09:30 – 10:00 Registration and refreshments
- 10:00 – 11:10 **Introduction to the day**
Dave Connaway Chair of the AILU Job Shop Group

Session 1

Costs of the recession

John Houseman Confederation of British Metalforming

Metals recycling in the UK

Ken Mackenzie British Metal Recycling Association

Supply Chain (SC)21: transforming the aerospace and defence industry

Cliff Johnson Manufacturing Advisory Service

- 11:10 – 11:40 Refreshment break

- 11:40 – 12:40 **Session 2**

THE RECESSION: what laser job shops have done, what they're doing and what they're going to do to survive and grow

An open forum discussion

led by Martin Cook (Cutting Technologies) and John Powell (Laser Expertise)

Discussion themes could include: getting/maintaining credit; credit insurance; cost reduction; price calculation & margin improvement; process improvement; cutting wages/hours; keeping customers; new markets; effective marketing; realistic pricing

- 12:40 – 13:25 Lunch break

- 13:25 – 14:40 **Session 3**

Job Shop AGM

Dave Connaway
Chair of the AILU Job Shop Group

New products and services

Short (5 minute) presentations

Process integration: maximising profits

Gary Belfort Amada

- 14:40 - 15:40 **TOUR**
Amada Technical Centre

- 15:40 Departure

AGM Agenda

1. Chairman's report
2. Reports on specific activities:
 - 2.1 Surveys
 - 2.2 Training
 - 2.3 Certificates
 - 2.4 Membership
3. Election of the new committee
4. AOB



Front cover photos courtesy of (l to r) Bystronic, BLM-Adige, Trumpf

LASER Job Shop '09

28 October 2009

Registration

N.B. If you've previously attended an AILU meeting and your contact details haven't changed since, you can simply phone/email the office with your name. Otherwise, please complete and return the form below by post or fax

Delegate information

.....
TITLE FIRST NAME SURNAME

Position:

Organisation:

Address:

Post Code:

Tel: Fax:

E-mail:

Payment

including buffet lunch and refreshments

AILU member rate £45.00 + VAT (= £52.87)
(I am attending as an employee of a current AILU member company)

Non-member job shop rate* £65.00 + VAT (= 74.75)
*Join AILU within 10 weeks of the workshop and a £20 +VAT discount will be given on your first year's membership

30% discount for applications received before 30 September

Payment options:

Please invoice :

me

or other (name & address):

I wish to pay in advance by:

Cheque in £ Sterling, payable to AILU

or Visa/Mastercard (delete as appropriate)

Name on Card:

Number

____ / ____ / ____ / ____ Exp ____ / ____

Please debit my account

Signature:



AILU reserves the right to alter the programme or cancel the meeting at short notice and accepts no responsibility for the views expressed by the speakers or delegates